



Course Title: Travel and Tour Operation

Course Code: TTD 0105

Program: Travel & Tourism

Department: Management and Finance Unit

College: Applied College

Institution: Imam Muhammad Bin Saud Islamic University

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#### A. General information about the course:

Cou	Course Identification					
1.	Credit hours:	3				
2. 0	Course type					
a.	University $\square$	College ⊠	Departm	ent□Track□	Others□	
b.	Required ⊠	Elective□				
3.	3. Level/year at which this course is offered: 2nd level, 1st year					
4. Course general Description  This course is designed to provide the students with a detailed knowledge of the role of the travel.						

This course is designed to provide the students with a detailed knowledge of the role of the travel and tour operator in the identification, development and launch of a new destination or product. The module sets out the range of products and services offered by travel and touroperators, evaluates the factors that impact travel and tourism products, and demonstrates the process of itinerary planning schedules for travel and tourism services.

5. Pre-requirements for this course (if any):

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6. Co- requirements for this course (if any):

#### 7. Course Main Objective(s)

Students will explore organisations' processes when developing new products and services. Additionally, students will examine the marketing and promotional activities that tour operators may undertake to successfully launch new products and services to the public.

The aim of the course is to provide students with the necessary knowledge and skill in defining the components of tour packages, evaluating the factors that travel and tour operators must research before offering new products and services, as well as outlining the stages in an itinerary schedule.

#### 1. Teaching mode(mark all that apply)



No	Mode of Instruction	Contact Hours	Percentage
1.	Traditional classroom		
2.	E-learning		
3.	<ul><li>Hybrid</li><li>Traditional classroom</li><li>E-learning</li></ul>	40	100%
4.	Distancelearning		

#### 2. Contact Hours (based on the academic semester)

No	Activity	Contact Hours
1.	Lectures	40
2.	Laboratory/Studio	



	Field Tutorial	
5.	Others (specify)	
	Total	40







# B. Course Learning Outcomes (CLOs), Teaching Strategies and Assessment Methods

Code	Course Learning Outcomes	Code of CLOs aligned with program	Teaching Strategies	Assessment Methods
1.0		Knowledge and	d understanding	
1.1	Define the components of packages and customised holidays.		Delivering Lectures  Solve problems in groups during tutorial	An assignment that allows the student to research the range of products and services offered by at least two travel and tour
1.2	Categorise the range of products and services offered by tour and travel operators.		Delivering Lectures  Solve problems in groups during tutorial	operators within a selected geographical location.  • Components (transport, accommodation, holiday
1.3	Explain why tour and travel operators choose different modes of travel to meet customer needs.		Delivering Lectures  Solve problems in groups during tutorial	type such as hotel or resort, information and advice, welcome party, excursions, in-resort representatives).
1.4	Illustrate the range of extra products and services offered by tour and travel operators in advance of the holiday.		Delivering Lectures  Solve problems in groups during tutorial	<ul> <li>Product range (inbound, outbound, domestic, independent, specialist, integrated, mass-market, short-haul, long- haul).</li> </ul>
1.5	Outline the effects of current legislation and industry codes on the travel and tour industry.		Delivering Lectures  Solve problems in groups during tutorial	●Range (pre-bookable flight seats, upgrades, meals, transfers, meet and greet, excursion, extended stays, admission tickets).  ●Legislation and industry codes (package travel regulations, supply of goods and services, air travel organisers licence, industry codes of conduct, civil aviation authority).
2.0		SI	kills	
2.1	Evaluate factors that travel and tour operators must research before offering new products and services.		Delivering Lectures  Solve problems in groups during tutorial	The assignment must include a section that analyses the factors that impact travel and tour operators' products and services.  •Factors (holiday patterns, safety considerations,
2.2	Analyse the potential		Delivering Lectures	different types and ages of



Code	Course Learning Outcomes	Code of CLOs aligned with program	Teaching Strategies	Assessment Methods
	effects of tourism on adestination.		Solve problems in groups during tutorial	customers, business performance, tourist information, gaps in
2.3	Evaluate external influences that affect the potential market size for a new product or service.		Delivering Lectures  Solve problems in groups during tutorial	provision).  •Trends (types of package holiday already offered, departure points, frequency and duration, price range, target market, increase or decline in popularity, gaps in provision - departure points, frequency of flights and durations, limited capacity, resorts,
2.4	Explain the effects of trends on travel and tour operators' products and services.		Delivering Lectures  Solve problems in groups during tutorial	accommodation types).  •Effects of Tourism (economic, environmental, social, cultural).  •External influences (e.g. aircraft design, credit availability, exchange controls, consumer, social, economic, political).
3.0		Values, autonomy	y, and responsibility	,
3.1	Identify and explain the rationale behind itinerary schedules.		Delivering Lectures  Solve problems in groups during tutorial	The examination must include a section explaining how travel and tour operators develop an itinerary for travel and
3.2	Describe the stages in an itinerary schedule.		Delivering Lectures  Solve problems in groups during tutorial	tourism services.  Key areas of examination include:  •Itinerary planning (e.g., for a new tourist destination, attraction,
3.3	Explain and provide an example of settingand working to 'SMART' targets.		Delivering Lectures  Solve problems in groups during tutorial	resort, package holiday, etc.).  •Stages (costing, contracting, brochure production, administration procedures, sales and marketing, operation of
3.4	Confer the contracting		Delivering Lectures  Solve problems in groups during	the program).  •SMART (specific, measurable, achievable,





Code	Course Learning Outcomes	Code of CLOs aligned with program	Teaching Strategies	Assessment Methods
	arrangements for components of a package holiday.		tutorial	realistic and time-bound) •Contracting arrangements (commitment, allocation,
3.5	Discuss the essential factors when considering the cost of new travel and tourism products and services.		Delivering Lectures  Solve problems in groups during tutorial	ad hoc).  •Methods (events with travel agents and customers, launch activity, press trips, familiarisation trips, flyers, leaflets, merchandising, website, brochures).
3.6	Describe methods of service promotion usedby travel and tour operators.		Delivering Lectures  Solve problems in groups during tutorial	

## C. Course Content

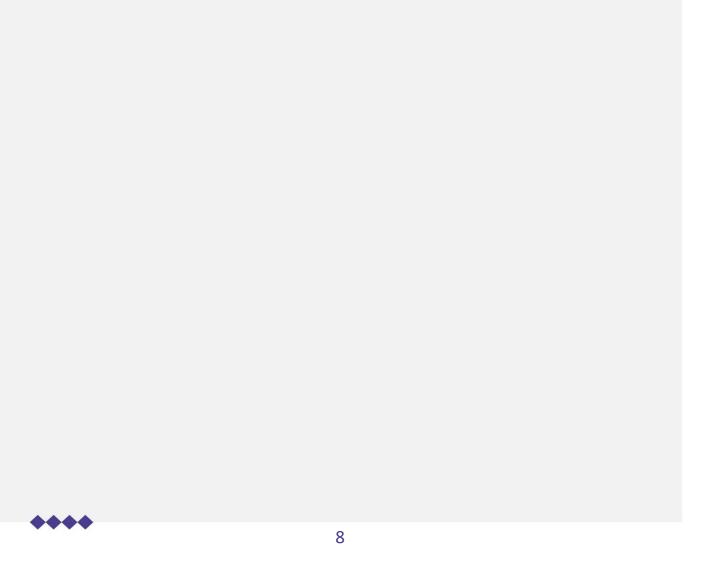
No	List of Topics	Contact Hours
1.		
2.		
	Total	

#### **D. Students Assessment Activities**

No	Assessment Activities *	Assessment timing (in week no)	Percentage of Total Assessment Score
1.	Assignment	During the course	70%
2.	Case Study	9 <sup>th</sup> week	20%
3.	Examination	Final Exam week	10%

<sup>\*</sup>Assessment Activities (i.e., Written test, oral test, oral presentation, group project, essay, etc.)







# E. Learning Resources and Facilities

### **1.**References and Learning Resources

Essential References	Christof Pforr, Ross Dowling, Michael Volgger (2020) Consumer Tribes in Tourism:  Contemporary Perspectives on Special Interest Tourism, Springer.
Supportive References	Dr Sunil Bhardwaj (2022) Travel Agency and Tour Operations Management, Laxmi Publications Pvt Ltd.  J. Christopher Holloway and Claire Humphreys (2020) The Business of Tourism, SAGE Publications Ltd.  European Travel Commission (2011) Handbook on Tourism Product Development, World Tourism Organisation.
Electronic Materials	World Tourism Organisation https://www.unwto.org/
Other Learning Materials	N/A

## 2. Required Facilities and equipment

Items	Resources
facilities (Classrooms, laboratories, exhibition rooms, simulation rooms, etc.)	One classroom: fits up to 35 students with white board.
Technology equipment (projector, smart board, software)	A laptop computer connected to a projector to display PowerPoint presentations
Other equipment (depending on the nature of the specialty)	N/A

# F. Assessment of Course Quality

Assessment Areas/Issues	Assessor	Assessment Methods
Effectiveness of teaching	The course instructor or teaching team	Student Feedback and Teaching Portfolio
Effectiveness of students assessment	The course instructor, teaching assistants, or an assessment committee	Rubric Analysis
Quality of learning resources	the course instructor, instructional designer, or curriculum development team	Student Satisfaction and External Review
The extent to which CLOs have been achieved	The course instructor	Direct and indirect
Other	The course instructor or teaching team	Student Feedback and Teaching





Assessment Areas/Issues	Assessor	Assessment Methods
		Portfolio

**Assessor** (Students, Faculty, Program Leaders, Peer Reviewer, Others (specify) **Assessment Methods**(Direct, Indirect)

# G. Specification Approval Data

COUNCIL /COMMITTEE	DEPARTMENT COUNCIL
REFERENCE NO.	TTD 0105
DATE	00/00/2024



